EXECUTIVE SEARCH AND RECRUITMENT



The most critical issue for your success is building your business leadership capabilities. Good management is the prerequisite for success. The one thing, however, that you can directly influence is the quality of your top leadership capabilities.

But what kind of management does your business need? - Management with emphasis on results? - Crisis management? - Innovation management? - Or management with a focus on business development? CONCEPT Consulting ME cares to clarify the specific type of leadership your business needs.

The right candidate "all over".

CONCEPT's recruitment process ensures that only the most qualified candidates are matched to your specific needs.

We find the right candidate for the function.

We focus on an objective recruitment process that creates goodwill for you.

We ensure the widest possible consensus on the choice of the top manager.

We use European Standards codes of ethics in the recruitment process. In this way we ensure that qualified candidates are treated with respect and are provided competent advice.

You need people who can be trusted to achieve results and secure the future. Wrong choices will be extremely costly, not only in financial terms but also in loss of reputation and stakeholder confidence. To ensure success, we focus in our recruitment on five critical phases:

- 1. Based on thorough research and preparation of function and candidate profiles we coordinate our recruiting opportunities with you.
- 2. We use a variety of recruitment forms to get in touch with so many qualified people as possible.
- 3. The most obvious candidates are then assessed in terms of both experience and background, and especially motivation and personality.
- 4. We establish a clear priority setting based on a thorough assessment of the candidate's prerequisites: career, knowledge, skills, personality and motivation for the job. Our assessment is supported by extensive references to ensure the right match for both company and candidate. We use personality assessments as a natural element in the selection and give always a thorough, personalized feedback to the candidate.
- 5. After the recruitment, we give pro-active and practical support and advice to ensure that the recruitment is progressing favorably, and that your new manager will be integrated fast.

By virtue of its contact base, CONCEPT always has a comprehensive "stock" of skilled people looking for a job.

Even in a very short time, we can usually establish dialogues between the company and a number of skilled candidates for a given job function.

It is often significantly more cost-effective to let CONCEPT take responsibility for finding suitable candidates for a function.

Your company avoids having to prepare advertisements, process applications, talk to possibly interested candidates and perhaps send several letters to all applicants.

CONCEPT manages the whole procedure - and we are cost-effective. We have a unique business model based on competitive fees and processes reflecting quality and speed in execution.